

The book was found

# The Way Of The Wolf: Straight Line Selling: Master The Art Of Persuasion, Influence, And Success



## Synopsis

Jordan Belfort—immortalized by Leonardo DiCaprio in the hit movie *The Wolf of Wall Street*—reveals the step-by-step sales and persuasion system proven to turn anyone into a sales-closing, money-earning rock star. For the first time ever, Jordan Belfort opens his playbook and gives listeners access to his exclusive step-by-step system—the same system he used to create massive wealth for himself, his clients, and his sales teams. Until now this revolutionary program was only available through Jordan's \$1,997 online training. Now in *The Way of the Wolf*, Belfort is ready to unleash the power of persuasion to a whole new generation of listeners, revealing how anyone can bounce back from devastating setbacks, master the art of persuasion, and build wealth. Every technique, every strategy, and every tip has been tested and proven to work in real-life situations. *The Way of the Wolf* cracks the code on how to persuade anyone to do anything, and coaches readers, regardless of age, education, or skill level, to be a master sales person, negotiator, closer, entrepreneur, or speaker.

## Book Information

Audio CD

Publisher: Simon & Schuster Audio; Unabridged edition (September 26, 2017)

Language: English

ISBN-10: 1508233012

ISBN-13: 978-1508233015

Product Dimensions: 5.1 x 0.8 x 5.9 inches

Shipping Weight: 8.3 ounces (View shipping rates and policies)

Average Customer Review: Be the first to review this item

Best Sellers Rank: #599,385 in Books (See Top 100 in Books) #28 in [Books > Books on CD > Business > Sales](#) #97 in [Books > Books on CD > Business > Career](#) #155 in [Books > Books on CD > Business > Management](#)

## Customer Reviews

Jordan's ability to train and motivate salespeople at all levels of expertise is second to none. In March of 2011, he spent 1 full day training Amcon's sales staff in the Straight Line System, and the results were incredible. Sales increased by 26% the following month and have continued to rise ever since. The changes were both immediate and lasting, and the sense of teamwork among our sales staff has never been stronger. There is no other sales training out there in the same league as this. (Tony Grist - Chairman of Amcom) Not only does Jordan's message

motivate and inspire, but it provides empowering tools for success. I encourage everyone to get to know Jordan Belfort. His strategies for rising to the top should be a must learn for everyone! (Brad Thomsen Managing Broker at CENTURY 21 Real Estate Center) Jordan is one of the most engaging and motivating speakers in the world today. What he teaches about selling with the Straight Line System is simply world class. If you desire to be at the top of your game as a salesperson, don't miss this! (Craig Scoogie CEO NextDC) --This text refers to the Digital edition.

Jordan Belfort has acted as a consultant to more than fifty public companies, and has been written about in virtually every major newspaper and magazine in the world, including The New York Times, The Wall Street Journal, Los Angeles Times, The Times (London), Herald Tribune, Le Monde, Corriere della Sera, Forbes, BusinessWeek, Paris Match, and Rolling Stone. His two international bestselling memoirs, The Wolf of Wall Street and Catching the Wolf of Wall Street, have been published in over forty countries and translated into eighteen languages. Jordan Belfort has acted as a consultant to more than fifty public companies, and has been written about in virtually every major newspaper and magazine in the world, including The New York Times, The Wall Street Journal, Los Angeles Times, The Times (London), Herald Tribune, Le Monde, Corriere della Sera, Forbes, BusinessWeek, Paris Match, and Rolling Stone. His two international bestselling memoirs, The Wolf of Wall Street and Catching the Wolf of Wall Street, have been published in over forty countries and translated into eighteen languages.

[Download to continue reading...](#)

Way of the Wolf: Straight Line Selling: Master the Art of Persuasion, Influence, and Success  
The Way of the Wolf: Straight Line Selling: Master the Art of Persuasion, Influence, and Success  
Straight Line Selling: Master the Art of Persuasion, Influence, and Success  
Persuasion: The Key To Seduce The Universe! - Become A Master Of Manipulation, Influence & Mind Control (Influence people, Persuasion techniques, Persuasion psychology, Compliance management)  
The Art of Persuasion for Mutual Benefit: The Win-Win Persuasion (persuasion techniques, influence people, psychology of persuasion)  
Manipulation: Proven Manipulation Techniques To Influence People With NLP, Mind Control and Persuasion! ( Persuasion, Mind Control, Influence People)  
Persuasion: How To Influence People - Ninja NLP Techniques To Control Minds & Wallets (Persuasion, Influence)  
Persuasion: Influence People - Specific Words, Phrases & Techniques to Unlock People's Brains (Persuasion, Influence, Communication Skills)  
Persuasion: Psychology of Selling - Secret Techniques To Close The Deal Every Time (Persuasion, Influence)  
Persuasion: Dark Psychology -

Techniques to Master Mind Control, Manipulation & Deception (Persuasion, Influence, Mind Control)  
Sales: Master The Art of Selling - Networking, Time Management & Communication (Productivity, Close the Sale, Goal Setting, Charisma, Influence People, Trump, Cold Calling) Manipulation: The Science and Art of Influence and Persuasion Master Planning Success Stories: How Business Owners Used Master Planning to Achieve Business, Financial, and Life Goals (The Master Plan Book 2) Making Money at Home: Methods to Make Money with Drawing Portraits: How I Made More than \$50,000 Selling Art Online and Offline (Ways to Make Money with Art, Selling Drawings)  
Negotiation Techniques: Essential Strategies and Techniques Needed for Persuasion and Influence  
Negotiation: Essential Strategies and Techniques Needed for Persuasion and Influence  
Persuasion: Social Influence and Compliance Gaining, 5e Sales: How To Sell, Influence People, Persuade, and Close The Sale (Job Interview, Negotiating, Sales, Resumes, Persuasion, Business Plan Writing Book 4) Manipulation: Proven Manipulation Techniques to Influence People with NLP, Mind Control and Persuasion! PERSUASION, Get What You Want, NOW: You Can Predict, Influence And Control Everyday Situations

[Contact Us](#)

[DMCA](#)

[Privacy](#)

[FAQ & Help](#)